

Testimonials.....



Technology Ltd.

## **iSOFT**

Business Solutions

"I worked closely with David Doyle in 2008/2009 he's a seasoned sales executive with a wealth of 'real world' experience which he brings to every endeavour. He's the kind of person who delivers on what he says and always works with the highest of integrity, a rare enough quality these days. David is comfortable to work in complex teams consisting of software developers, finance specialists and end users as is able to 'speak their language'! I wish David and his team at Winslow Technology well in the future and I have and I have no hesitation in recommending him."

- **Vincent Harrington – Account Manager, iSOFT Business Solutions, Dublin, Ireland.**

The iSOFT Group is the largest health information technology company listed on the Australian Securities Exchange (ASX: ISF), and among the world's leading providers of advanced application solutions and bespoke software development.

[www.ibsolutions.com](http://www.ibsolutions.com) [www.isofthealth.com](http://www.isofthealth.com)



"I had the pleasure of working with David from September 2003 until 2007 after Integrity Software bought the company which David had successfully built up to its market leading position. David is the 'real deal'; his strong technical background coupled with his working knowledge of accounting is what distinguishes him from other sales professionals.

He pays close attention to detail but never loses sight of the big picture. Combining solid strategies with 'good old fashioned hard work' and his working understanding of the UK and Irish markets, David is able to deliver the best outcomes. I expect David and his network of sales professionals at Winslow Technology to deliver a solid sales performance within a tight budget."

- **Declan McGonigle - Business Development Director at Softco**

SoftCo is a global organisation with offices in Dublin, New York, London. SoftCo develop software solutions that reduce costs, streamline business processes and enable organisations to meet compliance obligations.

[www.softco.com](http://www.softco.com)

## FOUNDER 方正

**Suzhou, China and Dublin, Ireland:** Founder International has just announced a new strategic partnership with European consultancy organization, Winslow Technology Ltd. The purpose of this new vehicle is to explore the opportunities for Founder's outsourcing resources within the European market.

In recent years, demand for outsourcing in Europe has increased dramatically. Europe's outsourcing spending accounts for up to 34% of the total global expenditure, ranking the region second in the world. Approximately 70% of European companies have farmed out at least one development function, among which 20% will enhance their outsourcing levels in the near future. Somewhat surprisingly, when surveyed, European companies note higher quality as one of the benefits in addition to the substantial cost savings. As a legacy of 20 years of R&D experience Founder are uniquely placed to take advantage of this global trend, by offering superior quality compared to onshore resources.

**Founder International**, based in Suzhou city, is one of the leading Chinese IT players. As a CMMi Level-4 and ISO27001 certified organization, the company provides high quality and reliable software development services to clients both in China and around the globe. Besides building solutions from the ground up, the company also works with best-in-class software vendors to provide system integrations and customized solutions to their clients.